Hitachi Vantara

BROCHURE

Realize the Value of Your Investments With Hitachi Vantara Professional Services

Today's New Challenges Demand Full Utilization

You and your business leaders have identified the business and technical goals needed to succeed. You've chosen the best data driven approach to achieve these goals. Each product, solution, and technology element has been selected to complete the perfect digital infrastructure. But it's professional services that accelerate the deployment, enable you to realize the benefits, and help you acquire the skills to adapt and optimize to change.

Your goal in IT is to make the most of your operational and technology infrastructure by optimizing its value and extending its useful life without disrupting the business. What if you had a partner to share that responsibility? Professional Services from Hitachi Vantara is exactly that. A partner committed to maximize your technology's usefulness and accelerating the transfer of knowledge and skills to your team. Hitachi Vantara Global Services work with you and your team to ensure the best utilization and business outcomes from your digital infrastructure.
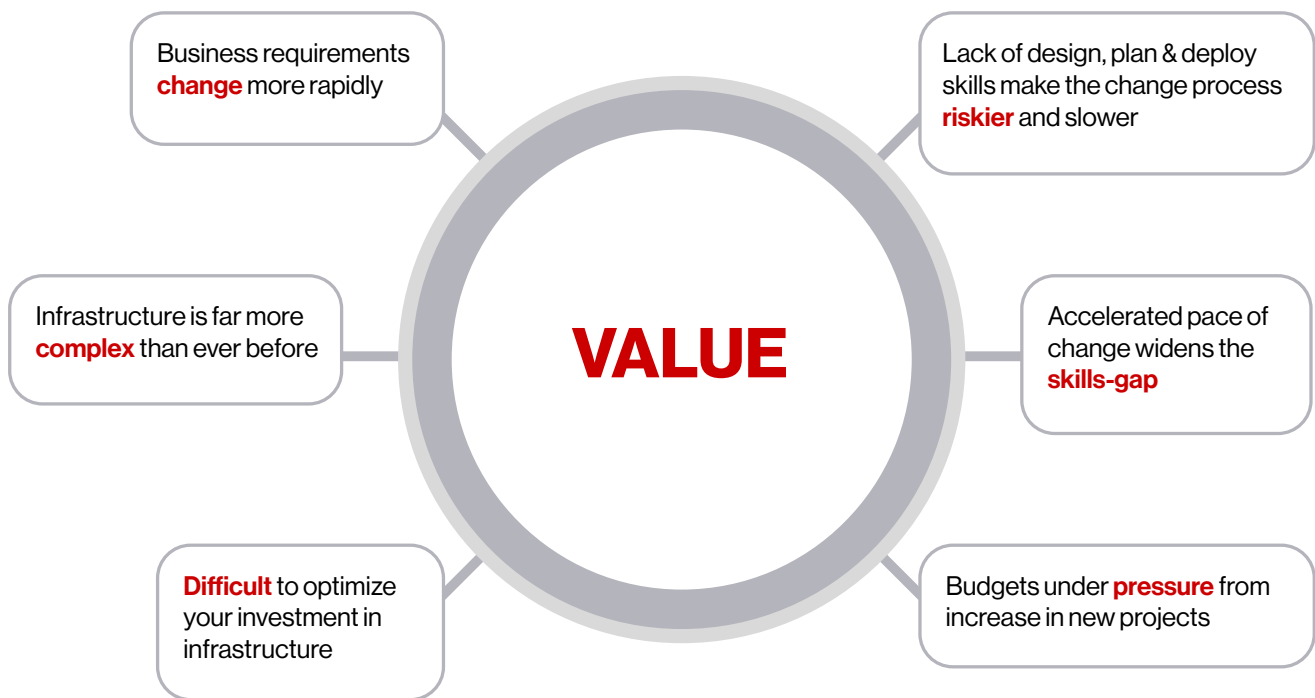
Business Has Changed: Recent Years Have Stress-Tested the Best

The rise in complexity and the fast pace of change have brought new challenges in IT. From planning and executing simple changes, to major digital transformation, you may be left questioning where to begin. Digital infrastructure service professionals can help you with advice, business process knowledge and technology skills in compute, network, capacity, business resilience, hypervisors, automation, applications and cloud. What does that do for you?

You could deploy, redeploy or redefine your technology for a new environment in a way that prioritizes optimization and team learning, as well as support a culture of best practices and responsive outcomes. You have invested in digital infrastructure for a purpose. Experienced service professionals can you're your team fully utilize your investments, avoid weaknesses and threats in your digital infrastructure and strengthen your ability to capitalize on new opportunities.

Today's New Challenges

Business requirements **change** more rapidly

Lack of design, plan & deploy skills make the change process **riskier** and slower

Infrastructure is far more **complex** than ever before

VALUE

Accelerated pace of change widens the **skills-gap**

Difficult to optimize your investment in infrastructure

Budgets under **pressure** from increase in new projects

Hitachi Vantara Professional Services address today's new challenges, offering everything from starter packs to turnkey projects to digital transformation planning and implementation to limit risk and get the maximum value from your investments.

Create a Culture That Optimizes Digital Infrastructure To Maximize Its Value With Hitachi Vantara Professional Services

It is more important than ever to focus on an agile, flexible and efficient digital infrastructure. Hitachi Vantara Professional Services provide better and faster deployment and use of your digital infrastructure investments to improve business processes, speed the ability to change and increase revenue and profitability.

Recent transformational changes and everyday business challenges demand flexible service professionals with wide-ranging industry, technology and business process experience. Hitachi Vantara Professional Services has this expertise in our own technologies as well as in technologies deployed alongside ours around the world. We also enjoy Customer Satisfaction, Net Promoter and Customer Effort Scores that are higher than the industry standards.

Hitachi Content Platform provides the stability of an enterprise-level storage platform, as well as excellent data protection and compliance capabilities.

Hitachi Vantara's professional services team gave us the vital support we needed to set up this platform and get the project online quickly.

Hua Qi, Senior Engineer
Guizhou Radio & TV University Network Center

Professional Services: Speed Time to Production, Maximize Value, Minimize Risk

We can adapt and optimize any hardware, software and as-a-service technology for your specific environment and needs. And we transfer our knowledge and skills to your team so that they can gain from our experience and continue to focus on optimization.

Hitachi Vantara Global Services has both the experience and right-sized solution for you. Here are just a few examples:

Infrastructure Audit

Hitachi Vantara Infrastructure Audit optimizes your digital infrastructure. We apply industry best practices for full utilization of technology that may have been plugged in versus fully implemented, might never have been optimized as your digital infrastructure evolved or might need to be redefined.

Storage Area Network (SAN) Implementation

SAN Implementation optimizes fibre channel connectivity across your organization. SANs can be difficult to optimize and manage across disparate platforms, resulting in low utilization rates and poor performance. Our services are tailored to your unique requirements with flexibility designed-in for future needs and scale.

Mainframe

This fully customizable service provides expertise to deploy or upgrade Mainframe Storage Solutions, as well as tightly integrated disaster recovery and business continuity solutions to ensure systems are protected even in the case of a disaster. Mainframe (MF) and mixed (OPEN+ MF) storage environments are more complex and are harder to configure to continuously deliver high performance and availability. Let us help get the most from your investment.

Deployment & Upgrade for SAP HANA

We can implement, upgrade and enable all the features for SAP HANA, tightly integrating it with your storage, compute and network technology. Converged environments can stress-test your database quickly. We can adapt SAP HANA to work the best in your SAP landscape now and as you grow.

Storage Starter Pack

We offer clearly defined Storage Starter Packs that enable rapid, turnkey deployments in your data center. Speed up production-readiness with a reliable, fixed scope and cost-effective deployment. Starter Pack services leverage best practices with Hitachi Vantara backed subject matter experts and provide a consistent service delivery based on a proven and repeatable delivery methodology with a clearly defined and standardized task list. Reduce deployment risk and get your storage investment working for you faster.

Data Migration

As you refine and consolidate your infrastructure, our Data Migration Services can expertly migrate file, block and object content safely. We understand the value of all your data, as well as your need for business continuity. Our end-to-end migration services provide everything you need for a successful transition: We gather information about your current and target environments; test our proposed non-disruptive migration path; move file, block and object content; and test to ensure everything went as expected.

Data Protection Implementation

Hitachi Vantara Professional Services for data include modernizing your data protection and recovery operations. Threats to your business data from simple mistakes to ransomware, as well as lost opportunity from not being able to store and retrieve diverse data types reliably, are expensive liabilities; you might not only experience downtime, but also lose intellectual property and fail to comply with regulations. Your data protection and recovery operations can work for you now and scale to store, protect, and recover business data at whatever rate and in whatever form you add to it.

Mainframe. Database. SAN. NAS. Block Storage. Object Storage. Virtual Storage. Unified Compute. Cloud. Data Management, Data Migration and Mobility. Automated Operations.

Hitachi Vantara Professional Services Get the Most From Your Technology

Hitachi Vantara Professional Services add value to any new technology purchase or technology that's already a part of your digital infrastructure. Starter Packs, Migration and Implementation Services and end-to-end infrastructure evaluations give you right-sized help at the right time for your schedule and budget. Whether you don't have a particular expertise on your staff, you're not sure how to utilize infrastructure fully, or you had to react to change and want to evaluate where you are. We will help you to take manageable steps that address your technology needs, give your business opportunities and strengthen your service to customers.

BUSINESS TRANSFORMATION

The need to speed digital transformation to drive agility and improve competitiveness

DIGITAL TRANSFORMATION

Technology transformation to align business and IT goals with modernized infrastructure

PROCESS TRANSFORMATION

Development of platforms, automation and tools to speed IT process transformation

What if you could...

- **Strategically apply** digital infrastructure experience as needed to utilize technology fully, limit risk to business as it's optimized and enjoy the results of industry best practices
- **Identify** opportunities for individual or systemwide digital infrastructure improvement to fix weaknesses in common processes and threats to data
- **Optimize** with services right-sized for your business needs and services budget
- **Implement** new technology successfully to get full utilization seamlessly
- **Know** that your business technology is ready to address today's new challenges

You can.

We're ready to help get the most from your digital infrastructure investments. To learn more about the **Hitachi Vantara Professional Services** we offer in your area, please visit: →

For Managed Services,

which offer day-to-day administration and management of your IT infrastructure, learn more at: →

ABOUT HITACHI VANTARA

Hitachi Vantara, a wholly-owned subsidiary of Hitachi Ltd., delivers the intelligent data platforms, infrastructure systems, and digital expertise that supports more than 80% of the Fortune 100. To learn how Hitachi Vantara turns businesses from data-rich to data-driven through agile digital processes, products, and experiences, visit hitachivantara.com.

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