

# Elevate SAP Solutions with Google Cloud:

Combining the power of Hitachi, Google Cloud and SAP

If your company runs SAP—whether it is SAP Business Suite, SAP S/4HANA, SAP Leonardo or any other SAP solutions—you’ve made a serious investment in some of the best business solutions on the planet. And while we’re speaking on a planetary scale, everyone on the planet knows that the Google Cloud means global reach, world-class security, and mind-blowing innovation. So, it makes sense to shift your SAP solutions to Google Cloud.

How do you begin? What is the risk? How much will it cost? How quickly can you reach full operation? Why Google Cloud?

## Quickly Get Your SAP Solutions Up and Running on Google Cloud

Hitachi can help. Our complete SAP offerings cover assessment and migration to analytics, managed services and maintenance optimization—all offered as a service. When you move to Google Cloud with Hitachi, we reduce complexity with an end-to-end solution and streamline the process as a single, dedicated vendor.

With Hitachi guiding your journey, you can access the intelligent analytics, flexible technology and tools you need to create new business models. Connect with your customers in new ways and drive innovation by integrating and leveraging Google Cloud’s machine learning and data analytics solutions. Google Cloud also provides automated provisioning of SAP HANA instances to deliver enterprise-grade security, high availability, disaster recovery and scalability.

## Why Partner with Hitachi?

We deliver end-to-end services that optimize the value of SAP investments.

- Decades of business process and leading-edge technology experience
- Innovative IoT and analytics capabilities for asset monitoring and maintenance optimization
- Industry experience and SAP best practice offerings for chemical, aerospace and defense, and manufacturing clients

Get the technology and industry experience of Hitachi backed by the enterprise expertise of SAP and the innovation of the Google Cloud



Enterprise application software leader



Technology innovation leader



IOT and operational technology leader

The power of 3, helping clients —

- 💰 Reduce maintenance costs
- 🔄 Increase agility and flexibility
- 💡 Innovate continuously

## Select the Services You Need to Streamline SAP

Hitachi end-to-end offerings can transform your company across the SAP ecosystem, with everything delivered as a service to simplify management, reduce costs and drive innovation. Our complete menu of SAP offerings includes:

### SAP S/4HANA and migration roadmaps

We create phased roadmaps that include a business case, key improvements from SAP S/4HANA for each phase, and an evaluation of the total cost of ownership.

### SAP run managed cloud services

With the Hitachi experience, we offer all-inclusive technical service level agreements to run and manage your SAP environment on Google Cloud. Additionally, we are a Google Cloud Managed Service Partner.

### SAP (ERP) as a Service

Our turnkey offering brings our functional and technical capabilities together with SAP software to construct a tailored solution that is provided for a predictable monthly fee and delivered entirely as a service on Google Cloud.

## Maximize the Value of Your SAP Ecosystem with Google Cloud and Hitachi

Hitachi is one of the few global companies who can offer a full SAP experience as a service, including licenses and maintenance bundled together with functional design and implementation services, cloud services, infrastructure, support and managed services.

Whether you want to move to SAP S/4HANA, implement IoT solutions that are SAP-engineered from the core on SAP Leonardo, transition to embedded analytics, or optimize your SAP solution, we can meet your unique requirements. We fine-tune your long-term technology roadmap to provide a clear path forward. We also help prototype and test new solutions that are integrated with Google Cloud to make you more competitive and manage SAP on Google Cloud to mitigate risk and maximize the value of your SAP environment.

### SAP cloud assessment and onboarding

We analyze your IT landscape, risks and opportunities to define a thorough, safe and efficient cloud onboarding service for your SAP environment.

### SAP digital manufacturing

Powered by SAP Leonardo, our fast track methodology for digital manufacturing and predictive maintenance provides a rapid return on investment using SAP design thinking, Hitachi industry and IoT experience and SAP capabilities.

### Hitachi Optimized Factory for SAP

We increase supply chain process transparency; improve planning, scheduling and quality management; and streamline maintenance and shop floor activities.

## About Hitachi Consulting

Hitachi Consulting is the global solutions and professional services organization within Hitachi Ltd., a global innovation leader in industrial and information technology solutions and an early pioneer of the Internet of Things. Hitachi Consulting is a business integrator for the IoT era and a catalyst for digital transformation. Using our deep domain knowledge, we strategically collaborate with our clients to help them innovate faster, maximize operational efficiency and realize measurable, sustainable business and societal value. As a consulting-led solutions company, we can help you leverage data as a strategic asset to drive competitive differentiation, customer loyalty and growth.

To learn more, visit [www.hitachiconsulting.com/googlecloud](http://www.hitachiconsulting.com/googlecloud).

### SAP functional design and build services

We offer tested methodologies and project management skills in SAP deployments and SAP analytics, combined with deep industry experience.

#### Fast Facts:

- SAP customers: 1,000+
- Full-time SAP experts: 800+
- SAP Global Services Partner
- SAP Certified in SAP HANA Operations Services
- SAP Certified in Hosting Services
- SAP Certified in Cloud Services
- Google Cloud Certified
- Google Cloud Strategic Consulting Partner
- Google Cloud Managed Service Partner

## About oXya

oXya, a Hitachi Group Company, is a global leader in technical services, managed services, and cloud solutions for SAP clients. oXya designs, migrates and runs mission-critical SAP infrastructure and support operations for hundreds of global enterprises and midsize organizations. Whether customer's SAP and IT systems run on a private, public, or hybrid cloud, oXya experts manage their SAP system and orchestrate the different clouds and their capabilities, to deliver best SLA/Price ratio for the customer. oXya customers enjoy a unique support model, and benefit from an all-inclusive pricing model. These features lead to an astounding 99% of oXya customers being fully satisfied with oXya services (Summer 2018 results).

To learn more, visit [www.oXya.us/googlecloud](http://www.oXya.us/googlecloud).