



## Hitachi Data Center Outsourcing

### Technology, Tools and Experience to Keep Your Data Center Operations Effective, Reliable and Efficient

Your data center is at the heart of your IT operation – driving your organization to deliver increased productivity and competitive value. But managing your IT environment has become more time consuming and costly than ever as technology becomes more complex. In addition to compliance, intellectual property and security issues, does it make sense to have your in-house team handle the maintenance and upgrades required to keep the IT environment running smoothly? Or do you want them focusing on projects that drive innovation and deliver better business results?

With aging infrastructures and business-critical applications that require more time from your IT team, you may be considering cloud solutions or a mixture of cloud and on-premises solutions to gain efficiencies and reduce costs. While making the move to the cloud can deliver exceptional value, it also presents challenges of its own. What are the requirements of your current IT environment? Which public or private cloud options make the most sense for your business? What parts of your data center can be moved to the cloud quickly – and what will take a longer migration?

At Hitachi, our data center outsourcing teams can help your organization with comprehensive, end-to-end solutions. With a single vendor providing the technology, tools and experience to

keep IT running smoothly, you'll avoid risks and issues associated with multiple vendors. By outsourcing day-to-day infrastructure support and maintenance operations, you free up your internal resources to focus on core applications and deliverables. With Hitachi at the helm, you'll reduce management costs, increase visibility and help to ensure your systems are always available.

### Services Tailored to Meet Your Business Requirements

When moving from a traditional, capital-intensive data center to a cloud and consumption-based outsourced model, there is no one-size-fits all solution for every organization and application. That's why Hitachi Data Center Outsourcing Services are tailored to meet the requirements of your unique business. For example, we can start with private cloud and move to a public cloud when you're ready. From managing your applications, database, OS, infrastructure and network, to cloud-based infrastructure as a service, license management, IT support and upgrades, Hitachi has the solutions you need.

With dedicated, expansive practices centered on Oracle, SAP, Microsoft, and Java custom applications, and a full blend of infrastructure skills, our professionals can help you to gain the full value from your investments – and meet your most stringent business

requirements. We provide a turnkey data center outsourcing solution with tailored application service level (SLA) attributes and an all-inclusive, predictable monthly fee. To get you up and running quickly, we offer a range of advisory services that include workshops, readiness assessment tools and strategic roadmap planning to guide you on your journey.

### Flexible, Tested Approach Delivers Measurable Results

We employ a delivery process using HCAssure<sup>SM</sup>, our proprietary ITIL-aligned service management methodology that provides the foundation for our data center outsourcing solutions. This approach delivers measurable results and drives effective transition and support while mitigating risk, maintaining and improving quality of service, driving innovation and reducing cost.

HCAssure focuses on providing superior quality, an exceptional user experience and continual service improvements – all while maintaining IT and business alignment. In addition to HCAssure, we've made significant investments in creating tools and accelerators to improve results. For example, if you're struggling with lagging innovation, you can benefit from Hitachi's DevOps and automation toolset to meet new requirements and address emerging opportunities.



## Take Your Data Center Operations to the Next Level

### Client spotlight on a global fiber optics and cable company

#### Support on a global scale

Reduce cost overruns and improve application support

A global fiber optics and cable company with more than 100 micro data centers and more than 1000 SAP, Oracle and custom applications wanted to reduce cost overruns and improve application support. Hitachi Consulting provided the winning approach, running services and support services for all applications. Through consolidation, the company reduced the number of data centers to four. The company saved millions of dollars in network and facility costs and streamlined operations SLAs. In addition, they implemented an all-inclusive SLA with near-shore delivery, resulting in one predictable fee per month.

### Hitachi for Data Center Outsourcing

When you outsource data center operations to Hitachi, our team brings the technology, tools, skills and flexibility to tailor custom solutions to meet your specific requirements and drive better business outcomes. We work with you to thoroughly understand the nuances of your business processes to align services to your strategic objectives. We deliver a range of infrastructure support services

and develop a support model that can combine on-site, onshore and offshore models with competitive, flexible, consumption-based pricing.

Hitachi understands that you need to leverage the power of the cloud to keep pace with rapidly evolving markets and opportunities. But it is no longer essential for you to staff and manage your data center in-house, with all the associated costs and complexity.

We've removed the complexity with an outcome-driven, cost-effective delivery model that keeps your enterprise agile with a low upfront investment and a hands-free, simplified experience. With a global reach and more than 2,100 managed services and cloud professionals, Hitachi has the knowledge base to tackle your biggest data center challenges and pave the way for accelerated success.

**Hitachi has the global expertise and breadth of services to digitally transform and manage your mission critical applications and your data center operations**



### Contact Hitachi

To learn more about how you can get the most from your data center with our data center outsourcing services, contact a Hitachi Consulting representative today at [info@hitachiconsulting.com](mailto:info@hitachiconsulting.com).

### About Hitachi Consulting

Hitachi Consulting is the global solutions and professional services organization within Hitachi Ltd., a global innovation leader in industrial and information technology solutions and an early pioneer of the Internet of Things. Hitachi Consulting is a business integrator for the IoT era and a catalyst for digital transformation. Using our deep domain knowledge, we strategically collaborate with our clients to help them innovate faster, maximize operational efficiency and realize measurable, sustainable business and societal value. As a consulting-led solutions company, we can help you leverage data as a strategic asset to drive competitive differentiation, customer loyalty and growth. To learn more, visit [www.hitachiconsulting.com](http://www.hitachiconsulting.com).