The Total Economic Impact™ Of Hitachi Vantara Hyperconverged Infrastructure Powered By VMware

Forrester interviewed the representative of an organization using Hitachi Vantara HCI with VMware and concluded that Hitachi Vantara has the following three-year financial impact.

**SUMMARY OF BENEFITS**

Three-year risk-adjusted

Avoided cost of legacy infrastructure

- $3.6M

Improved time to market and end user efficiencies

- $4.3M

Reduction in downtime and incident support

- $570.7K

**NPV**

- $5.0M

**ROI**

- 142%

**PAYBACK**

- 8 months

**HITACHI VANTARA HCI WITH VMWARE BY THE NUMBERS**

- 30% of legacy infrastructure decommissioned
- 1% improvement in annual revenue
- 75% reduction in downtime and incident support costs

**VOICE OF THE CUSTOMER**

“A lot of our on-premise applications are critical to our business. Hitachi’s hyperconverged environment gives us the ability to get increased performance, flexibility, and scalability which we would not have with [our prior solution].”

“The unique value proposition [of Hitachi Vantara] was the ability to scale and thus upgrade the environment based on our storage needs. We wanted someone who would be there in the future. It was their focus on customer support where Hitachi Vantara really shined.”

Global director of IT, retail