



## Solution Profile

# Hitachi Vantara Flexible Consumption and Financing Solutions

## Monetize More

Lower costs and drive new revenue opportunities with the right commercial solutions to maximize your ROI.

## Innovate Faster

Accelerate and deploy our solutions faster to meet digital demands and compete to win.

## Reduce Risk

Shift to cloud elasticity and pay-for-use efficiency without compromising business-critical services and service levels.

**Hitachi Vantara provides a range of Capex and Opex acquisition solutions that can be tailored to help our customers consume, procure, finance, and manage their Hitachi solutions. Our flexible consumption and financial models help to simplify and control costs, while also improving flexibility and agility.**

### IT Economics

Our business economics consulting service helps you identify, measure and drive down total cost of ownership (TCO).

### Lease

Our flexible leases enable you to acquire the solution you need today while tailoring your payments to align with budgets and cash flows. Our lease plans enable you to upgrade and refresh when you need to, while also improving lifecycle and technology refresh cycles.

### Payment Plans

Flexible payment plans tailored to your budgets to help you spread the cost of your Hitachi solution.

### Operations Services

Offload day-to-day infrastructure operations to Hitachi experts, improving performance and availability, while reducing operational risk.

### EverFlex Scale

Flexible buffer capacity for unexpected growth – this can be made available on purchased or leased assets.

### EverFlex Consumption and Managed

Flexible subscription options support pay-for-use with elastic consumption. EverFlex service levels provide a more flexible and responsive way to acquire and consume Hitachi solutions – enabling you to lower costs and shift risks while maintaining control of mission-critical systems. EverFlex IaaS services can be fully managed or lightly metered and underpinned with SLAs.

### Asset Purchase and Trade-Ins

We can repurchase existing assets and manage them back to you to help accelerate your transformation onto a new Hitachi platform and release cash back into your business; offset existing book values and depreciation; and help fund transformation costs.

### Typical Financial Benefits

- Reduce TCO
- Align costs with usage
- Match costs with budgets
- Simplify and control costs
- Predict future costs
- Remove obsolescence risk

### Typical Operational Benefits

- Improve agility
- Enjoy seamless upgrades
- Avoid delays and disruption
- Reduce over-provisioning
- Improve lifecycle management
- Simplify procurement
- Optimize Operations



Contact

Contact your Hitachi Vantara Account Manager or Commercial Solution Specialist for more details.

### About Hitachi Vantara

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi, Ltd., we're the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, we build the foundation for sustainable business growth.

### Hitachi Vantara

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