

## Solution Profile

# Hitachi EverFlex Scale

Capacity on Demand



## Optimize Costs

Align IT spend to actual usage with a flexible capex pay-for-use model that eliminates overprovisioning and improves cost predictability.

## Scale On Demand

Access additional capacity instantly with preprovisioned buffer capacity, enabling seamless growth without delays or disruption.

## Reduce Risk

Minimize operational and financial risk with predictable pricing, built-in capacity reserves, and enterprise-grade guarantees.

## Consume IT your way: Pay as you grow with additional capacity when you need it.

### EverFlex Scale

The EverFlex Scale capacity-on-demand solution from Hitachi Vantara is a flexible pay-for-use model that enables you to access additional capacity as it is required.

Typically, Hitachi provides you with a baseline system (hardware, software, and support), which also includes an amount of incremental buffer capacity based on your projected growth. Your initial payments are based on the initial system. You can acquire this solution as an up-front purchase or pay via one of our flexible financial solutions, with payments tailored to suit your budget.

## How It Works



Usage is measured and reported on a monthly basis, with any usage above the baseline charged at an agreed-on price per unit per month and invoiced quarterly.



If capacity requirements change, additional capacity can be added at a previously agreed price per unit to ensure sufficient capacity for business needs.

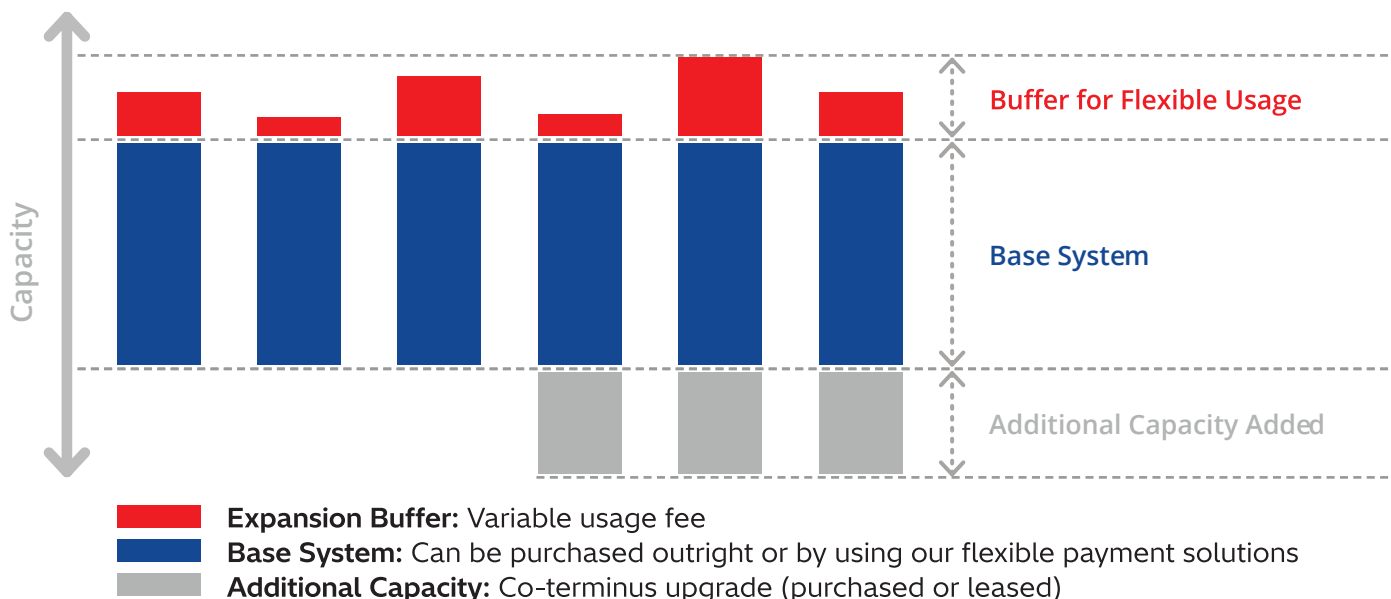


Any capacity upgrade forms an extension to the original contract, with payments adjusted accordingly.\*

\* Terms and conditions apply

## Solution Profile

### Hitachi EverFlex Scale



### The EverFlex Scale enables you to:



#### Protect your data

Our market-leading guarantees are included for Data Availability, Cyber Security, Performance and Sustainability. [See more details.](#)



#### Future-proof your data

Protect and future-proof your data systems by including future upgrades to our next-generation controllers without migration.



#### Capacity on demand

Avoid risk of rising storage costs, business disruption and downtime with immediate access to extra capacity for emergency or unplanned growth.



#### Manage costs in line with your business model

Your payments for the EverFlex Scale service can be tailored to meet your budget and cash-flow requirements.



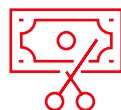
#### Avoid pre-procurement

The on-demand model typically provides you with a 10–30% flexible buffer that is only charged for at the point when usage exceeds the baseline.



#### Ensure effective chargeback

With clearly measured usage and a predictable price per unit per month, EverFlex Scale can help with accurate internal chargeback.



#### Increase asset utilization

Capacity is closely mapped onto actual usage, so waste is eliminated and total costs are reduced. Planned refresh cycles also ensure optimum future consolidation.



#### Simplify procurement and ensure seamless growth

The preprovisioning of the capacity reserve eradicates the unpredictable cost, delays and risk of under- or over-capacity procurement.



Customer Benefit	EverFlex Scale	Purchase
Lead Time	None	2 - 6 weeks
Procurement Process	Once	Every time
Buffer Capacity	Yes	No
Predictable Price Per Unit	Yes	No
Cash Flow	Tailored to your needs	Up front

A minimum term and minimum commitment is required on all EverFlex Scale solutions. All facilities are subject to credit approval, mutually agreed upon contracts, and availability in certain countries.

**Contact**

**Contact Your Hitachi Vantara Account Manager or Commercial Solution Specialist.**

**About Hitachi Vantara**

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi, Ltd., we're the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, we build the foundation for sustainable business growth.

**Hitachi Vantara**

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