Solution Profile

# Hybrid Cloud: Flexibility Meets Performance

Remove cloud to data center constraints for agility, cost-control, and compliance



#### Innovate Faster

Seize on market opportunities with flexibility to deploy workload anywhere that best delivers on business goals

# Reduce Cloud Costs

Contain technology costs by rebalancing workloads across on-premises, edge and public clouds

# Maximize business growth

Low-latency highlyavailable infrastructure to maximize business applications

# Transform traditional data center infrastructure into a business enabling private cloud and create a seamless, more cost effective, operational experience across on-premises and public cloud.

Legacy infrastructure poses significant challenges such as a slow pace of innovation, lack of scale, and management complexity to achieve business goals. Companies are motivated to evaluate modernizing local infrastructure with high performance, a higher degree of automation, self-service capabilities, and hybrid cloud readiness.

Extensibility to public cloud with a hybrid architecture opens up unlimited possibilities to expedite business value by enabling product development and engineering teams to efficiently build and run applications faster for new and incremental releases, while assuring continuous availability of services to customers and reducing carbon footprint.

Hitachi's Hybrid Cloud solutions enable customers to flexibly plan, consume, deploy and manage their storage and compute infrastructure and access a diverse set of data services in a combination of core data centers, public clouds, hosted colocations, and edge premises.



#### **High Performance**

Run critical applications with micro-second latency



#### Slash Cloud Costs

Significantly reduce cloud costs by rebalancing workloads



# Fully managed Infrastructure-as-a-Service

Reduce Cost and Optimize IT Operations with flexible consumption, automation and expertise



#### **Availability with Sustainability**

Industry's only 100% data availability guarantee with energy efficient VSP One storagemulti-tenant deployments

### **Hybrid Cloud: Flexibility Meets Performance**

Hitachi's Market-proven solutions are designed to provide flexibility to customers to choose the right asset location and capacity for optimal control, performance, security, agility scalability, flexibility, and cost-effectiveness.

Thousands of customers big and small trust Hitachi Vantara for their on-premises and cloud infrastructure needs for accelerated innovation, always-on data availability, and cost optimization, all backed up by world-class consulting and customer support.

Designed with focus on low latencies, advanced automation, comprehensive data services, and as-a-service enablement, these solutions and services are developed in partnership with proven industry leaders such as VMware, Red Hat, AWS, Microsoft Azure, Google, Equinix, to maximize hybrid cloud benefits across the vertical domains.

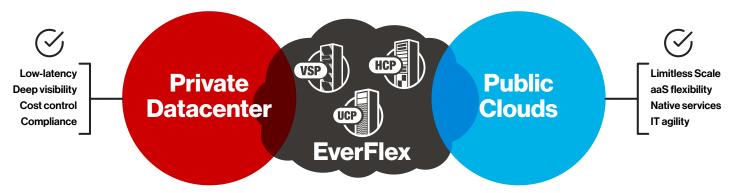


Fig. 1 Connected seamless cloud to deliver the best of both world

#### **Target Solution Areas and Use Cases**

#### Infrastructure Modernization

- Infrastructure refresh and capacity expansion
- New workload infrastructure

#### **Cost Optimization and Orchestration**

- Workload rebalancing to datacenter and co-location
- Flexible capacity and pay per use elastic consumption, delivered and managed your way

#### **Cloud Extensibility**

- Cloud bursting, back-up and disaster recovery
- Edge/branch computing with optional hyperscaler management

"We had dozens and dozens of data centers ... and when we adopted this cloud strategy we were basically able to migrate those applications and workloads to our private cloud with Hitachi. And that allowed us to shut down other data centers and reduce our footprint. Which means we reduce our carbon foot print, which means we reduce our operating costs, our emissions, our CO2 emissions, so just simply a whole set of great metric that improved as a result of moving to a single view of the world through a cloud environment with Hitachi"

Michael Mathews, CIO, Deluxe Corporation

# **Hybrid Cloud: Flexibility Meets Performance**

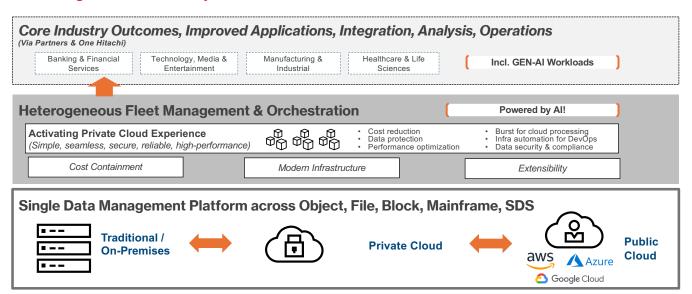
#### Flexible Hybrid Cloud Solutions.

- Seamlessly integrated data centers, edge, and cloud environments
- Consistent performance with micro-second latencies for
- Lower business risk with proven hybrid cloud solutions managed by skilled experts
- Operational compliance with local, state, and federal data residency, access, and sharing rules
- Always-on innovation with 100% data availability
- Operational control with a single pane of glass management software
- **Green IT** by consolidating workloads on a scalable platform reducing energy usage

"The Hitachi VSP 5600 is running our applications at least 10 times faster than our SLA requires, and 70% to 90% faster than our previousgeneration storage. That means our microservices can communicate almost instantaneously, so we can provide a seamless user experience for our employees."

Vadiraj Adiga, Associate Vice President, Enterprise Platform Management, Infosys

#### **Activating Private Cloud Experience**



#### About Hitachi Vantara

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi, Ltd., we're the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, we build the foundation for sustainable business growth.

Learn more about Hitachi hybrid cloud solutions.





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