

Top Ten Reasons Why

Pay as You Grow With EverFlex Scale

On-premises baseline ownership plus on-demand expansion

With Hitachi EverFlex Scale Level of Service (EverFlex Scale), you start with a baseline system and access pre-positioned buffer capacity that can be activated as demand grows. Support predictable planning, faster time to value and reduced risk.

1. Grow Without Overprovisioning

Keep costs aligned to real demand by starting with the capacity you need today and expanding only when usage requires it.

2. Instantly Access Expansion Capacity

Use prepositioned buffer capacity so you can scale quickly — without waiting for hardware orders, change windows or disruptive upgrades.

3. Work From CapEx Baseline With Flexible Growth Options

Maintain ownership where required, while gaining a simpler path to add capacity in line with budget cycles and demand spikes.

4. Reduce Procurement Friction

Expand within the existing agreement: Buffer capacity provided eliminates emergency purchase approvals when workloads grow.

5. Support Modern Workload Volatility

Handle seasonal peaks, data growth and transformation projects with confidence — especially when demand is hard to forecast.

6. Preserve Operational Control

Keep your preferred operating model (self managed or partner managed), with the option to add services as your needs evolve.

7. Lower Risk for Mission-Critical Environments

Avoid capacity-related constraints that can lead to performance degradation, stalled projects or unplanned downtime.

8. Build on Hitachi Virtual Storage Platform One (VSP One)

Leverage enterprise storage capabilities and guarantees designed for performance, availability and long-term reliability.

9. Create a Clear Bridge to Future Modernization

Make expansion decisions incrementally while keeping the foundation in place. Support technology refresh and lifecycle planning without forced migrations.

10. Choose a Differentiating Alternative to Evergreen-Style Programs

Deliver “always ready” scale and modernization benefits without forcing a single buying model — meeting organizations where they are.

Ideal for:

- Organizations that prefer CapEx ownership but need flexibility for growth (common in public sector and regulated industries).
- Teams that need capacity available for AI initiatives, analytics and rapidly expanding datasets.
- Enterprises seeking a low-disruption path to scale and modernize without constant re-procurement.
- IT leaders looking to reduce risk from supply chain delays and long lead times.

Talk baseline sizing, buffer strategy and best commercial structure with our experts.

[Learn more](#)

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