



## **Hitachi Consulting's Cloud Services Offerings**

### **Introduction:**

Hitachi Consulting Outsourcing Services is an integral part of the 'One Hitachi' vision. Standing on the broad shoulders of Hitachi Ltd. we concentrate and focus the expertise, skill, and knowledge of one of the largest companies in the world. Additionally, we apply this concentrated focus to help our clients resolve practical business problems and take full advantage of cloud economics. Our expertise begins with a rich knowledge of enterprise applications and extends to the infrastructure, business processes and tools that help our clients leverage the power of cloud computing.

Hitachi Consulting Outsourcing Services is unique among enterprise-class hosting providers. By combining the vast technical capabilities of Hitachi Data Systems, with the extensive business expertise of Hitachi Consulting, Outsourcing Services is ideally positioned to help our clients safely transition their mission-critical applications to the cloud. Our principal focus is hosting enterprise applications like Oracle eBusiness, SAP-ERP, and Microsoft applications. To support these critical applications we provide technical expertise, and we go a step further by providing functional expertise to help our clients keep pace with changes in their business environment.

If it is time to move your enterprise applications to the cloud, Hitachi Consulting Outsourcing Services stands willing and able to help. When you are ready, we are here to assist with right-sized solutions that protect your confidential data and enable information access at every point along the way.

Features and Benefits:

Service Features	Benefits to You
Lower IT infrastructure and staffing costs	Flexibility to focus on core business objectives, reduce headcount, fewer servers to manage, quicker deployments
Choice of public, private, or hybrid cloud solutions	The right cloud infrastructure can provide huge operational and financial advantages
Tier 4 datacenters provided by AT&T	Information security is the number one priority and with hardened data centers your confidential information is protected
World-class cloud computing expertise across all major platforms and technologies	CIOs and IT executives can leverage their IT investments to capitalized on cloud economics
Hitachi Cloud Framework helps enterprises move seamlessly to the cloud	Move your complex ERP systems to the cloud and leverage top-line Hitachi Data System equipment for superior performance 24/7

## Technical Specifications:

Hitachi Consulting Outsourcing Services start with our consultants gaining a thorough understanding of your business objectives, current infrastructure, and cloud readiness. Our process begins by placing the focal point of the outsourcing project on the end-users. Establishing the end-user as the central figure in a project allows us to work backwards through the people, processes and technology to ensure the outsourcing objectives are in complete alignment with the company's strategic goals. Combining our expansive business expertise with our deep technical heritage lets HC Outsourcing Services solve problems and meet challenges that less mature outsourcing firms are incapable of handling.

### IT Support and Development

- SLA-Based Services
- ERP, BI and Custom Application Expertise
- Functional and Technical Support
- Application Enhancements
- Development and Testing Services
- Application Rationalization and Modernization

### IT Infrastructure Services

- Client on premise
- Hitachi hosting
- Public/Private Cloud

### Data Center Outsourcing

- Database management
- Infrastructure management
- Co-location to Cloud

### Business Process Outsourcing

- Back-Office Process Management for Finance, HR, Facilities, Order Management
- Energy Sustainability
- Revenue Assurance
- AP Automation
- Billing Automation

## Packaging:

What makes Hitachi Consulting a unique cloud partner is our depth of technology expertise combined with our genetic understanding of cloud-based computing. As part of the One Hitachi ecosystem, HCC takes a holistic view of any project. Since it's beginnings over 100 years ago, Hitachi, Ltd. has been combining business acumen with technical know-how to help clients enable business endeavors such as:

- Social infrastructure: We build the machines and infrastructures that generate big data.
- Information infrastructure: We build the software, hardware and solutions to capture, store, manage and analyze big data.
- Analytics: We have deep domain expertise to turn big data into big value.

To ease the transition from in-house IT hosting to an outsourced model, Hitachi Consulting developed the Hitachi Cloud Framework. This framework enables the integration of full service consulting services and cloud hosting capabilities in a dedicated private cloud. We know cloud!