

Learn how Hitachi Data Systems customers optimize performance, simplify management, improve analytics and solve growth with Hitachi Unified Compute Platform (UCP) solutions for Oracle, the SAP HANA platform and VMware vSphere.

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Business Transformation Through Converged Solutions

SPAR, a leading retailer, was looking to stay competitive and continue to expand the business, and therefore focused on addressing future big data challenges in the present. The retail sector faces rapidly increasing volumes of data and the simultaneous need to perform real-time analytics for business intelligence purposes. To guarantee that vast quantities of in-memory data will remain nimble, secure and manageable, SPAR adopted Hitachi Unified Compute Platform for the SAP HANA Platform. The solution allowed SPAR to consolidate and simplify its previously complex and costly environment. It also optimized scalability, speed and performance, resulting in accelerated decision-making processes for SPAR.



<http://www.hds.com/assets/pdf/hitachi-success-story-spar-austria.pdf>

“IT is becoming an increasingly significant strategic factor in business success. HDS and Imtech have helped us to scale and accelerate our SAP HANA landscape appropriately using UCP for SAP HANA, a system that can handle the high-performance demands we need to fulfill our future corporate vision.”

Andreas Kranabittl, Managing Director, SPAR Information and Communication Services GmbH (ISC)

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Centris AG has been a successful player in the IT services sector for more than 60 years, and over the decades, has developed into a modern IT service partner. Swiss health and accident insurance firms rely on the core competence of Centris to provide support for the IT and business processes of customers. To consistently offer these services at the highest level, the infrastructure of the Centris data warehouse (DWH) was brought up-to-date with the Hitachi Unified Compute Platform for Oracle Database converged solution. With this solution, Centris was able to consolidate multiple data warehouse servers onto 1 system. Since installation, the company has experienced a massive reduction in process run times, and from its own customers, greater satisfaction, thanks to the high-performance systems.



“Performance alone was not the deciding factor. Hitachi also scored highly because its system was compatible with all versions of Oracle, a crucial factor for us.”

Julian Portmann, Head of Software Development, Centris AG

<http://www.hds.com/assets/pdf/hitachi-success-story-centris.pdf>

Asia Capital Reinsurance Group, an independent reinsurance group with a client base that extends from China and Japan to the Middle East, decided to refresh its IT roadmap. To support its mission-critical business processes and operations, Asia Capital runs SAP software, ranging from SAP Financials, SAP Re-insurance Management, SAP Customer Relationship Management, and SAP Business Objects to SAP Business Planning and Consolidation, and SAP Business Warehouse. In order to meet the storage and infrastructure requirements of this new integrated analytics environment, Asia Capital decided to deploy Hitachi Unified Compute Platform for the SAP HANA Platform. Since the deployment, Asia Capital has noticed an increase in performance, which has reduced the traditional delay between operations and analytics. The solution has provided greater ease of management, reduced the need for manpower and data duplication, and consolidated data warehouses. Ready to meet future demands, the company's infrastructure is set to scale for additional capacity without adding complexity.



<http://www.hds.com/assets/pdf/hitachi-success-story-asia-capital-reinsurance-group.pdf>

“The combination of SAP HANA and Hitachi UCP for SAP HANA delivers the compute and storage performance and high throughput that we need to make smarter business decisions, faster. By dramatically reducing the traditional delay between operations and analytics, it enables us to gain near-real-time insight and information.”

Alvin Lim, Senior Vice President, Information Technology, Asia Capital Reinsurance Group

“Implementing this stack changed everything for us. By standardizing on Hitachi, VMware and Cisco, we are fully equipped to handle the magnitude of client requirements, especially in dynamic, complex cloud environments.”

Patrick Michael, Director of Storage, US CGI

CGI, a premier full-service hosting and cloud provider, is built for enterprise and government cloud solutions. It was the first major cloud provider to obtain federal authorization (FedRAMP) for delivering secure cloud services to U.S. federal agencies. The innovative company credits its success to a complete cloud approach and a converged, robust IT solution: Hitachi Unified Compute Platform Select for VMware vSphere With Cisco Unified Computing System. The solution provided greater flexibility and allowed CGI to handle dynamic workloads without bottlenecks or backup issues. Recognizing how this simplified solution benefited the company, CGI now standardizes many of its data centers on this converged infrastructure.



<http://www.hds.com/assets/pdf/hitachi-success-story-cgi.pdf>

Hong Kong Broadband Network Limited (HKBN), a telecommunications and Internet service provider, is one of the largest broadband service providers in Hong Kong. To speed up its rollout of key business initiatives, HKBN decided to improve its IT infrastructure. The deployment of Hitachi Unified Compute Platform for VMware vSphere granted HKBN access to the cloud, and will eventually allow the company to replace its physical servers completely. The solution reduced the number of physical servers and racks from 10 to 2, saving 40% in electricity costs. Now, deploying a new service or project only takes a maximum of 1 day. With UCP for VMware vSphere, HKBN is now able to standardize the configurations across platforms. And the virtualized machines on the new platform come with high availability and disaster recovery preconfigured, saving precious time especially when rolling out a new project.



<http://www.hds.com/assets/pdf/hitachi-success-story-hong-kong-broadband.pdf>

“With the successful implementation of the [Hitachi UCP for VMware vSphere] platform, we were able to migrate 60 systems to the new platform within a week, much faster than our expectations.”

WL Fok, Senior IT Manager and Co-Owner Hong Kong Broadband Network

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