



Hitachi Unified Storage Supporting Partner Quotes

ASG:

“Hitachi Unified Storage looks like it has a great future in the midrange space because of the density and sheer number of connections and capacity available to the device. It provides the building blocks for customers to implement midrange storage as they migrate to the higher-end features provided by Hitachi VSP. The combination of HUS and Hitachi VSP are almost unbeatable from a performance, flexibility and density perspective.”

– John Murphy, EVP, ASG

Brocade:

“Fabric-based networks are essential in providing the foundation for delivering the benefits of Hitachi Unified Storage to better address data growth and business continuity requirements. Our joint customers are leveraging Brocade’s ability to provide multi-protocol solutions which enable scalable and resilient Fibre Channel, iSCSI and NAS storage environments. These solutions deliver the industry’s highest reliability, performance and energy efficiency to accelerate the transition to highly virtualized cloud environments.”

– Jason Nolet, vice president, Data Center and Enterprise Networking, Brocade

Cisco:

“As strategic partners, Hitachi Data Systems and Cisco continue to jointly bring together critical solutions helping customers successfully and efficiently manage critical business applications in today’s data center environments. Cisco’s award winning data center multiprotocol switching solutions and Cisco Nexus Unified Port technology complement Hitachi Unified Storage.”

- Tuqiang Cao, vice president, Nexus Access Switching, Cisco

Datalink:

“Our recent testing of Hitachi Unified Storage has shown proven scalability, reliability and new levels of optimization. We are excited about the platform’s ability to manage block, file and object data within a single framework, and its close integration with Hitachi Content Platform. HUS, coupled with Datalink’s professional services offerings, bring new value and opportunity to customers who are looking to optimize their storage infrastructures and exceed SLAs.”

“Hitachi Application Protector offers a number of compelling benefits for our customers. The ease of use, intuitive user interface, and simplified integration with applications, such as MS SQL and MS Exchange, enable organizations to enhance their data protection capabilities.”

– Joel Pederson, Sr. Regional Engineering Director, Datalink

HighVail:

“HighVail Systems is a trusted IT supplier that is committed to taking our customers beyond SLA ready to ensure that they have a fully optimized IT infrastructure that delivers their unique

business requirements. We see the new Hitachi Unified Storage platform extending our past success to new markets while giving our existing customers ongoing reliability and scalability that they have come to demand. It's simple – in today's market you cannot afford any business disruptions. Our customers count on us and we count on HDS.”

– *Krys Armatys, vice president, Technology, HighVail Systems*

Intel Corporation:

“Powered by intelligent Intel® Xeon® processors that deliver energy efficient performance, scalability and built-in data protection features, Hitachi Unified Storage allows IT administrators to consolidate separate file and block storage into one cohesive architecture thereby cutting capital acquisition costs and operational expenditures without sacrificing performance.”

– *David Tuhy, general manager, Storage Group, Intel Corporation*

Lumenate:

“Lumenate’s testing with the new Hitachi Unified Storage has created a level of excitement in bringing a reliable technology to our customers. Lumenate focuses on aligning technology with business requirements and Hitachi Unified Storage enables us to do this without compromise. The HUS platform extends the value of the Hitachi midrange storage platform, with small form-factor drives, improved scalability, and a single software management framework for all data types.”

– *Jeff Schrunk, senior VP, Technical Services and Support, Lumenate*

Microsoft Corp.:

“Microsoft Corp. is pleased that Hitachi Data Systems has released a SQL Server Fast Track architecture solution that includes the new Hitachi Unified Storage. HUS is designed to help SQL Server Fast Track customers balance performance and scalability for SQL Server data warehouse deployments that deliver a Microsoft end-to-end solution. Together, we aim to help SQL Server customers reduce CAPEX and OPEX while meeting their high SLA requirements.”

– *Claude Lorensen, director, SQL Server Marketing, Microsoft Corp.*

ViON:

“ViON is excited about offering our customers Hitachi Unified Storage. As a next generation to the Adaptable Modular Storage family, HUS offers twice the storage capacity, better storage density, faster performance and integration of file, block and object data within a single storage subsystem. These are all features and capabilities that our customers will find very appealing.”

– *Tom Frana, president and CEO, ViON Corporation*

VMware:

“Hitachi Data Systems continues to engineer its storage systems for tight integration with VMware cloud infrastructure, as evident with its latest platform – Hitachi Unified Storage. By providing a unified platform with a single management framework for file, block and object data, customers managing their business critical applications on VMware cloud infrastructure are empowered with a scalable and robust solution to increase business agility and efficiency.”

– *Parag Patel, vice president, Global Strategic Alliances, VMware*