



## **Transform Your Data Partnerships**

As data volumes soar, your budgets are tightening. So, you'll need another way to make big ambitions possible.

Seizing huge opportunities, with limited time and resources. Only new heights of control and vast efficiencies can change the equation. To achieve them, you'll need to combine the powers of Hitachi Vantara and Cisco.



# **Gain Comprehensive Insights**

No insight should fall through the gaps. To monetize data, you need to integrate everything – breaking down silos and moving data seamlessly.

**Hitachi's data collection, management, and governance dovetail at every touchpoint with Cisco's governance, management, and analytics.** This alignment ensures your solutions meet your strategic goals, thanks to one of the broadest portfolios around.



## Simplify Hybrid Cloud Management

More hardware, infrastructure, and storage won't suffice for a truly data-driven business.

**Instead, it's about seeing and controlling your hybrid cloud estate as one**, as data moves through every step of the lifecycle – from edge to core to cloud.

Balance availability, cost-efficiency and performance. Optimize capacity. Plus, install, configure, deploy and monitor faster.

With Hitachi and Cisco, you'll get a complete view of your data management and joined-up support through a single point of contact and a single SLA.







## Leverage Expertise at Any Scale

Whether starting small or rolling out sweeping transformation, one size never fits all.

#### You need industry-specific consultancy, local support, and access to instantly scalable resources – anywhere in the world.

Hitachi's extensive industry experience, combined with Cisco's capabilities, delivers the range of resources and breadth of expertise to open new doors anywhere. Hitachi companies feature in industries such as financial services, transportation, energy, IT, healthcare, and heavy equipment manufacturing.

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The collaboration with Cisco spans across all of these, delivering industry tailored data life cycle management.

### Mitigate Risks Throughout Transformation



With tight regs and high stakes, your data needs to be safe. But as you set transformation in motion, the risks can spiral. You'll need to design security into every move you make. Covering the risks, across technologies and between clouds.

Guarantee relentless uptime, consistent service and constant security. The easy way. With Hitachi and Cisco, it's all covered under your SLA. So, you can simply name your needs, and we'll design a solution – and an implementation plan – that delivers.

## **Continuous Improvement**

Ensure your data infrastructure is always optimized and up-to-date. Our experts handle everything from routine maintenance to complex upgrades, allowing your team to focus on strategic initiatives. With proactive monitoring, rapid issue resolution, and continuous performance tuning, we ensure your systems run smoothly and efficiently.







## Scalable Solutions Tailored to Your Needs

Hitachi and Cisco offer scalable solutions that grow with your business. Whether you need additional storage, enhanced security measures, or advanced analytics capabilities, we provide the resources and expertise to meet your evolving needs. Our flexible service models ensure you only pay for what you use, maximizing your ROI.



#### About Hitachi Vantara

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi Ltd., Hitachi Vantara provides the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, the company helps customers build the foundation for sustainable business growth.

To learn more, visit: hitachivantara.com

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