

The Total Economic Impact™ Of Hitachi Vantara Hyperconverged Infrastructure Powered By VMware

Forrester interviewed the representative of an organization using Hitachi Vantara HCI with VMware and concluded that Hitachi Vantara has the following three-year financial impact.

SUMMARY OF BENEFITS

Three-year risk-adjusted

Avoided cost of legacy infrastructure

\$3.6M

Improved time to market and end user efficiencies

\$4.3M

Reduction in downtime and incident support

\$570.7K



NPV

\$5.0M



ROI

142%



PAYBACK

8 months

HITACHI VANTARA HCI WITH VMWARE BY THE NUMBERS



30% of legacy infrastructure decommissioned



1% improvement in annual revenue



75% reduction in downtime and incident support costs

VOICE OF THE CUSTOMER

“A lot of our on-premise applications are critical to our business. Hitachi’s hyperconverged environment gives us the ability to get increased performance, flexibility, and scalability which we would not have with [our prior solution].”

“The unique value proposition [of Hitachi Vantara] was the ability to scale and thus upgrade the environment based on our storage needs. We wanted someone who would be there in the future. It was their focus on customer support where Hitachi Vantara really shined.”



Global director of IT, retail



Read the full study

This document is an abridged version of a case study commissioned by Hitachi Vantara titled: The Total Economic Impact Of Hitachi Vantara Hyperconverged Infrastructure Powered By VMware, May 2023.

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