

EXAM DESCRIPTION

Hitachi Vantara Qualified Professional Presales Edge-to-Core-to-Cloud Infrastructure Foundation HQT-2123 Exam

Exam Type

Qualification

Format

Non-proctored, open-book exam

Credential

Hitachi Vantara Qualified Professional - Presales Edge-to-core-to-cloud Infrastructure Foundation

Validity 2 years

Delivery

[Kryterion Webassessor System](#)*

Questions 35

Passing Score 65%

Duration 120 minutes

Cost

US \$75 or equivalent in local currency (plus local tax, depending on location)

Supporting Material

• [Edge-to-Core-to-Cloud Infrastructure Competency](#)

This test is designed for Hitachi Vantara partners who support the sales of Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio of storage, data protection, content storage, data intelligence and converged products and can propose and recommend solution designs that meet customer requirements.

Audience: Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	Storage solutions offerings and use-cases
1.1	Describe the Hitachi Virtual Storage Platform VSP 5000 offerings, use-cases and positioning.
1.2	Describe the Hitachi Virtual Storage Platform VSP Midrange offerings, use-cases and positioning.
1.3	Describe the Hitachi Virtual Storage Platform features associated with tiering and data reduction.
1.4	Describe the benefits of the Hitachi Virtual Storage Platform storage virtualization capabilities.
1.5	Describe the benefits of Hitachi Ops Center management software.
1.6	Describe the functionality of Hitachi storage embedded management.
1.7	Describe the Hitachi NAS 5000 series offerings, use-cases and positioning.
Section 2	Content storage solutions offerings and use-cases
2.1	Describe the Hitachi Content Platform offerings, use-cases and positioning.
2.2	Describe the Hitachi Content Intelligence offerings, use-cases and positioning.
2.3	Describe the Hitachi Content Software for File offerings, use-cases and positioning.
Section 3	Data protection solutions offerings and uses-cases
3.1	Describe the Hitachi Global-Active Device offerings and use-cases.
3.2	Describe the Hitachi Ops Center Protector offerings and use-cases.
3.3	Identify the Hitachi alliance partners for backup solutions.
Section 4	Converged solutions offerings and uses-cases
4.1	Describe the Hitachi converged solutions offerings.
Section 5	STaaS solution offerings
5.1	Describe the Hitachi STaaS solution offerings.

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Hitachi Vantara



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