

# Hitachi Vantara Qualified Professional Presales Data Infrastructure Foundation HQT-2125 Exam

**Exam Type**  
Qualification

**Format**  
Non-proctored, open-book exam

**Credential**  
Hitachi Vantara Qualified Professional - Presales Data Infrastructure

**Validity** 2 years

**Delivery**  
[Kryterion Webassessor System](#)\*

**Questions** 35

**Passing Score** 65%

**Duration** 120 minutes

**Cost**  
US \$75 or equivalent in local currency (plus local tax, depending on location)

**Supporting Material**  
• [Data Infrastructure - Partner Presales Competency TXX4011S](#)

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio of data storage, data protection, data intelligence, integrated systems and service offerings, and can propose and recommend solutions that meet customer requirements.

**Audience:** Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	Storage Platform Overview
1.1	Describe the Hitachi VSP 5000 offerings and value proposition.
1.2	Describe the VSP One Block B20 offerings and value proposition.
1.3	Describe the VSP E-series offerings and value proposition.
1.4	Describe the VSP One Software Defined Storage offerings and value proposition.
1.5	Describe the Hitachi VSP One File offerings and value proposition.
1.6	Describe the Hitachi VSP One Object and HCP offerings and value proposition.
Section 2	Storage Management Software
2.1	Describe the benefits of the Hitachi Ops Center management software.
2.2	Describe the benefits of Hitachi Storage Advisor Embedded management software.
Section 3	Integrated Systems
3.1	Describe the Hitachi converged solutions offerings and value proposition.
3.2	Describe management and automation with UCP Advisor.
Section 4	Infrastructure as a Service
4.1	Describe the Hitachi Vantara services offerings.
4.2	Describe the EverFlex consumption model and foundation services.
4.3	Describe the Hitachi EverFlex with Cisco Powered Hybrid Cloud managed services solution.
4.4	Describe the services offered by the Hitachi Vantara Center of Excellence.

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