

# Hitachi Vantara Qualified Professional Presales Data Infrastructure Foundation HQT-2126 Exam

## Exam Type

Qualification

## Format

Non-proctored, open-book exam

## Credential

Hitachi Vantara Qualified Professional - Presales Data Infrastructure

**Validity** 2 years

## Delivery

[Kryterion Webassessor System\\*](#)

**Questions** 35

**Passing Score** 65%

**Duration** 120 minutes

## Cost

US \$75 or equivalent in local currency (plus local tax, depending on location)

## Supporting Material

• [Data Infrastructure - Partner Presales Competency TXX4011S](#)

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. It validates that successful candidates have a solid technical understanding of the Hitachi Vantara storage portfolio and can propose and recommend solutions that meet customer requirements.

**Audience:** Hitachi Vantara Partner Presales Professionals

## Test Objectives

Section 1	Product and Solution Knowledge
1.1	Identify Hitachi Vantara enterprise block storage products.
1.2	Identify Hitachi Vantara midrange block storage products.
1.3	Identify Hitachi Vantara software-defined storage products.
1.4	Identify Hitachi Vantara file storage products.
1.5	Identify Hitachi Vantara object storage products.
1.6	Identify Hitachi Vantara integrated systems products.
1.7	Identify Hitachi Vantara management software.
1.8	Identify Hitachi Vantara data protection solutions.
Section 2	Business and Solution Requirements
2.1	Identify customer VSP block storage use cases.
2.2	Identify customer VSP One SDS use cases.
2.3	Identify customer VSP One Object use cases.
2.4	Identify customer Hitachi Integrated Solutions use cases.
Section 3	Solution Design
3.1	Describe how to align Hitachi Vantara enterprise storage products and solutions to the customer's requirements.
3.2	Describe how to align Hitachi Vantara midrange storage products and solutions to the customer's requirements.
3.3	Describe how to align Hitachi VSP One Object and VSP One File solutions to the customer's requirements.
3.4	Describe how to align Hitachi Integrated Solutions to the customer's requirements.
3.5	Describe the Hitachi Everflex consumption model.
Section 4	Services and Tools
4.1	Identify Hitachi Vantara services offerings.
4.2	Identify Hitachi Vantara presales tools.

The Hitachi Vantara **Partner Portal** provides information about partner training and accreditations.

### Partners

- Visit [Partner Training and Certification](#) on the Partner Portal

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