

Hitachi Vantara Qualified Professional Presales Data Solutions Foundation HQT-2226 Exam

Exam Type
Qualification

Format
Non-proctored, open-
book exam

Credential
Hitachi Vantara Qualified
Professional - Presales
Data Solutions

Validity 2 years

Delivery
[Kryterion Webassessor
System*](#)

Questions 35

Passing Score 65%

Duration 120 minutes

Cost
US \$75 or equivalent in
local currency (plus local
tax, depending on
location)

Supporting Material
• [Data Solutions -
Partner Presales
Competency TXX4012S](#)

This test is designed for Hitachi Vantara partner presales professionals who sell Hitachi Vantara data infrastructure solutions. The test will validate that the successful candidate has technical understanding of the Hitachi Vantara portfolio in combination with key alliance partner technologies and their application to solving common customer challenges.

Audience: Hitachi Vantara Partner Presales Professionals

Test Objectives	
Section 1	AI and Analytics
1.1	Identify the Hitachi iQ solution portfolio.
1.2	Identify which Hitachi products deliver value to develop an AI solution.
1.3	Identify how Hitachi iQ solutions go beyond AI infrastructure.
1.4	Identify AI analytics opportunities.
Section 2	Data Resilience and Compliance
2.1	Describe Hitachi Vantara's data protection offerings.
2.2	Describe Hitachi Vantara's cyber resilience solution offerings.
2.3	Identify sales opportunities in a cyber security discussion.
Section 3	Enterprise Applications
3.1	Identify Hitachi Vantara enterprise application solutions.
Section 4	Virtualization
4.1	Identify Hitachi Integrated Solutions.
4.2	Identify how to use Hitachi Vantara provisioning architectures.
4.3	Describe how to use the Hitachi Vantara solution for fast VMware recovery.
4.4	Describe how to "fast migrate" VMs from VMware to RedHat OpenShift.
Section 5	Hybrid Cloud
5.1	Describe the Hitachi Vantara hybrid cloud strategy.
5.2	Describe the SDS portfolio main use cases.
5.3	Identify VSP 360 as a single control plane for on-premises and hybrid cloud.

The Hitachi Vantara **Partner Portal** provides information about partner training and accreditations.

Partners

- Visit [Partner Training and Certification](#) on the Partner Portal

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