

Measurable Gains Assessment from Hitachi Vantara provides a rapid infrastructure review to bring you business benefits from your purchasing decisions.

DATASHEET

Measurable Gains Assessment: Realize Economic Impact of Potential IT Solutions

What Are the Costs of Your Infrastructure?

Measurable Gains Assessment (MGA) from Hitachi Vantara builds on digital economics, a proven framework for assessing the true costs and economic impacts of infrastructure. It bridges technology and value in the new business paradigm, taking a comprehensive, integrated approach to measuring what really matters. Digital economics is not limited to acquisition costs, but rather defines 34 different types of costs that can be included in the assessment. MGA enables you to understand and realize the economic impact of potential IT solutions, which is integral to technology-imperative deployments (see Figure 1).

Organizations opting for the Measurable Gains Assessment gain the following benefits:

- **Tremendous insights:** a clear and complete understanding of your infrastructure cost, efficiency and service quality with baselines, diagnosis and benchmarking.
- **Tailored solutions:** a selection of architectures, management capability and commercial structures that best meet your current and future demand for data infrastructure.

- **Measurable gains:** a benefits case with significant gains identified and measured throughout the life of the solutions. Our experience indicates that benefits such as 30%+ total cost of ownership (TCO) savings (10-20% in Year 1), up to 50%+ reduction in provisioning time, and substantial capacity utilization improvements are achievable.
- **Hitachi commitment:** to undertake a due diligence to verify and agree upon the gains identified, to ensure your confidence in Hitachi's ability to be a successful partner in this journey of transformation.

How MGA Works

Step 1

The journey begins with gaining an understanding of your IT infrastructure and operations to establish a baseline of facts on technology capability, infrastructure operations and service efficiency.

Step 2

With our diagnostic toolkit and benchmarking methods, the areas of opportunity and potential gains are identified and measured, and solution options evaluated.

Step 3

The resulting business case proves the viability of embarking on the journey with Hitachi and provides the foundation for contractually binding service level agreements (SLAs), efficiency gains and TCO savings.

Step 4

A management report is prepared for and discussed with all your key stakeholders in an executive review workshop, which will also serve as the forum for deciding the next courses of action.

Measurable Gains Assessment at a Glance

Complete TCO: MGA ensures a review of both capital and operational expenditure, by selecting from 34 different cost categories.

Results driven: MGA produces tangible benefits, such as 30%+ cheaper and up to 50%+ faster operations, and substantial capacity utilization improvements.

Fast paced: MGA is an intensive, tightly controlled four-to-six week project that could be described as "four months' work in four weeks."

Execution ready: At the end of MGA, a transformation program is ready for execution with defined scope, schedule, costs and outcomes.

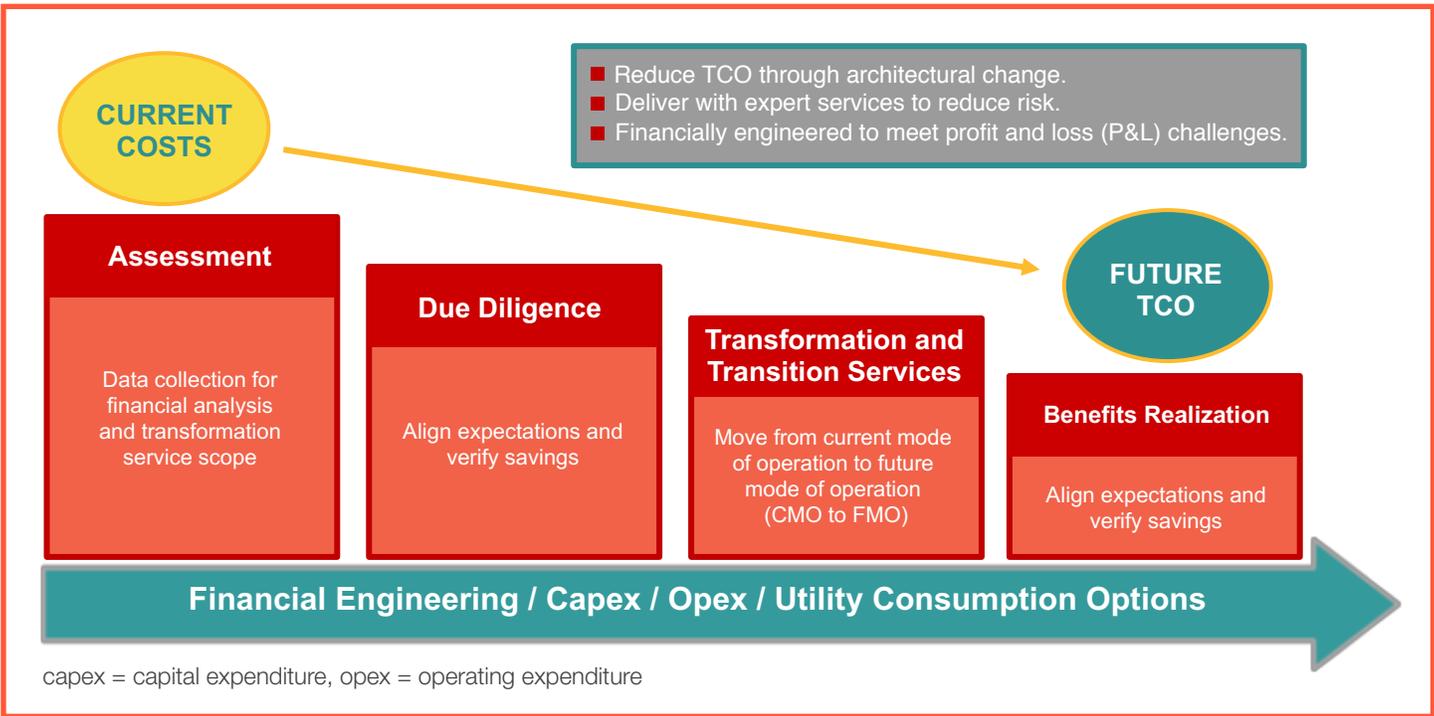


Figure 1. Typical MGA Process Using Digital Economics

For more information on how you can develop business benefits from your purchasing decisions, contact your Hitachi Vantara account manager or partner, or email our [Digital Economics Team](#)

Hitachi Vantara at a Glance

Your data is the key to new revenue, better customer experiences and lower costs. With technology and expertise, Hitachi Vantara drives data to meaningful outcomes.

Hitachi Vantara



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