



**COMPUTER EQUIPMENT  
2014-2019**



**MINNESOTA WSCA-NASPO MASTER AGREEMENT AWARD**

**EXHIBIT B - PRICING SCHEDULE**

**EFFECTIVE AS OF APRIL 1, 2017**

<b>1. BASELINE PRICE LIST: HITACHI COMMERCIAL PRICE LIST</b>		<b>POSTED ON WEBSITE</b>
<b>2 BAND DISCOUNTS – (CATEGORY EXCEPTIONS APPLICABLE IN ALL BANDS)</b>		
BAND 4 SERVER	4M	12.5%
BAND 5 STORAGE	5M	40%
CATEGORY EXCEPTION: BAND 4: Selected Server Products	4E	5%
CATEGORY EXCEPTION: BAND 5: Selected Storage Products	5E	20%
IMPORTANT: The minimum discount is provided, refer to Contract Vendor's Website for any additional discounts and request a quote for bulk/volume discounts. All prices shall be FOB Destination, prepaid and allowed (with freight included in the price). If there is a special case where inside delivery fee must be charged, the Contract Vendor will notify the customer in advance		
<b>3. THIRD PARTY PRODUCTS - (APPLICABLE IN ALL BANDS)</b>		<b>TPM 12.5%</b>
CATEGORY EXCEPTION: Selected Third Party Products, Promotions		TPE 5%
<b>4. SERVICES</b>		
Services are at the option of Participating States. Participating Addendums by each State may address service agreement terms and related travel. States may negotiate additional services. The majority of hardware includes a 3 year hardware and 90 day software warranty. Customer may purchase warranty upgrades for certain hardware as offered. For standard warranty information see provide link <a href="http://www.hds.com/assets/pdf/warranty-and-basic-maintenance-and-support-online-terms-north-america.pdf">http://www.hds.com/assets/pdf/warranty-and-basic-maintenance-and-support-online-terms-north-america.pdf</a>		
MAJORITY INCLUDES: 3 years warranty on Hardware. 90 day warranty on Software with 3 years maintenance		
General Consulting and Training		5%
Extended Maintenance – Years 4-5 - HDS Product Hardware		5%
<b>5. LEASING</b>		
The Participating Addendum may identify if and how leasing agreement terms will be conducted.		
<b>6 ADDITIONAL DISCOUNTS – Call for discounts on bulk/volume purchases.</b>		
Additional discounts are negotiable based on large volume purchase and/or discounts from any eligible programs that are available at the time of purchase.		