

Appendix C, Pricing Index

Hitachi Vantara Corporation

DIR-TSO-4357

BRAND	SUBCATEGORY	PRODUCT DESCRIPTION	MSRP	DIR Customer Discount % off MSRP
Hitachi Vantara	Enterprise Storage HW Only	2.4TB, 10K rpm SFF Disk Drive	\$ 3,410.00	48.31%
Hitachi Vantara	Enterprise Storage HW/SW Solutions	2.4TB, 10K rpm SFF Disk Drive	\$ 3,410.00	48.31%
Hitachi Vantara	Enterprise Storage HW/SW Solutions	VSP G1x00 - Foundation Package - 10TB Block	\$ 47,800.00	37.50%
Hitachi Vantara	<i>Enterprise Storage HW Only - All Flash</i>	VSP F1500 Foundation 4 x 14TB HD FMD Package	\$ 304,500.00	42.07%
Hitachi Vantara	<i>Enterprise Storage HW/SW Solution - All Flash</i>	VSP F1500 Foundation 4 x 14TB HD FMD Package	\$ 304,500.00	42.07%
Hitachi Vantara	<i>Enterprise Storage HW/SW Solution - All Flash</i>	F1500 Remote Data Protection Base Lic	\$ 44,000.00	40.15%
Hitachi Vantara	Midrange Storage HW Only	VSP G 10TB 7.2K rpm LFF Disk Drive for DB60	\$ 5,280.00	47.86%
Hitachi Vantara	Midrange Storage HW/SW Solution	VSP G 10TB 7.2K rpm LFF Disk Drive for DB60	\$ 5,280.00	47.86%
Hitachi Vantara	Midrange Storage HW/SW Solution	VSP G400 - SVOS - Base License	\$ 500.00	37.69%
Hitachi Vantara	<i>Midrange Storage HW Only - All Flash</i>	VSP GXX0 HDD Pack 4 x 2.4TB 10K SAS HDD for DB60	\$ 5,100.00	28.00%
Hitachi Vantara	Midrange Storage HW/SW Solution - All Flash	VSP GXX0 HDD Pack 4 x 2.4TB 10K SAS HDD for DB60	\$ 5,100.00	28.00%
Hitachi Vantara	<i>Entry Storage HW Only</i>	VSP G200 1.8TB 10K rpm SFF Disk Drive	\$ 770.00	28.00%
Hitachi Vantara	<i>Entry Storage HW/SW Solution</i>	VSP G200 1.8TB 10K rpm SFF Disk Drive	\$ 770.00	28.00%
Hitachi Vantara	<i>Entry Storage HW/SW Solution</i>	VSP G200 - SVOS - Frame License	\$ 2,200.00	28.00%
Hitachi Vantara	<i>Midrange Storage Solution - Appliance</i>	VSP GXX0 HDD Pack 4 x 2.4TB 10K SAS HDD for DB60	\$ 5,100.00	28.00%
Hitachi Vantara	Network Attached Storage	Hitachi NAS 4100 Base System	\$ 52,669.00	41.00%
Hitachi Vantara	<i>Content Platform HW Only</i>	Disk Pack 6x 4TB HDD SAS3 12Gb	\$ 2,400.00	14.66%
Hitachi Vantara	<i>Content Platform HW/SW Solution</i>	Disk Pack 6x 4TB HDD SAS3 12Gb	\$ 2,400.00	14.66%
Hitachi Vantara	<i>Content Platform HW/SW Solution</i>	HCP Premium Storage 1TB (1-750TB)	\$ 375.00	37.50%
Hitachi Vantara	Unified Compute Platform (includes compute, storage and network)	DS120 SFF Chassis Tiered SKU	\$ 3,542.00	13.85%
Hitachi Vantara	Data Protection Suite	CLA Data Archive Core Per TB (1001-2000 TB)	\$ 3,000.00	20.68%
Falconstor or Luminex	Virtual Tape Library (VTL)	Dell PowerEdge R905 Server w/Red Hat OS	\$ 23,800.00	28.00%
Brocade	<i>Brocade Networking HW Only</i>	FRU,SFP+,LWL,16G,10KM,1-PK,BR	\$ 3,273.60	37.95%
Brocade	<i>Brocade Networking HW/SW Solutions</i>	FRU,SFP+,LWL,16G,10KM,1-PK,BR	\$ 3,273.60	37.95%
Brocade	<i>Brocade Networking HW/SW Solutions</i>	S/W, ENTERPRISE BUNDLE (TRK, FV, EF)	\$ 11,516.00	40.15%
QLogic	QLogic	QLogic HBA-8Gb dual PCI-express	\$ 2,517.00	38.44%
Emulex	Emulex	Emulex LightPulse 16Gb Fibre Channel PCIe 3.0 dual-port HBA	\$ 3,731.00	38.44%
Extreme Networks	Extreme Networks	VDX 6740, 24P SFP+ PORTS ONLY- NO OPTICS, AC, NP SIDE EXHAUST AF	\$ 24,979.00	37.50%
Hitachi Vantara	Pentaho Analytics	Pentaho Standard Platform Subscription (8 Core_1 Month)	\$ 5,860.80	15.21%
Related Services				
Hitachi Vantara	<i>Hitachi Vantara Support / Maintenance</i>	SVC VSP G1000/G1500 HDD 1Mo Yr-B STD (per HDD)	\$ 10.37	4.63%
Hitachi Vantara	<i>Hitachi Vantara Installation / Implementation / Managed Services</i>	SVC VSP G1000 Installation Planning	\$ 5,000.00	4.61%
Hitachi Vantara	<i>Hitachi Vantara Training</i>	SVC 1 Day Public Class	\$ 1,000.00	6.68%