

*Brochure*

# Hitachi Vantara Professional Services Maximize the Value of Your Infrastructure

*Today's New Challenges Demand All-Encompassing Expertise*

 **Hitachi Vantara**



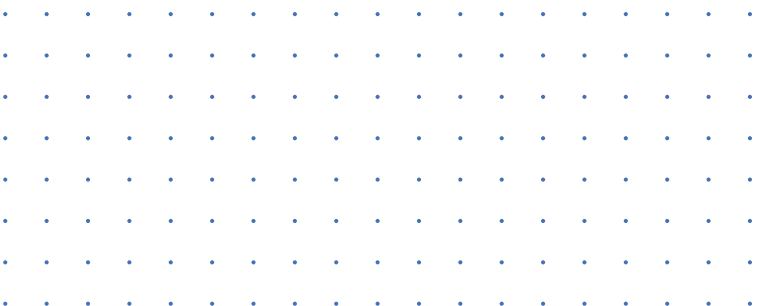
# In today's dynamic business environment, aligning IT infrastructure with evolving needs poses a significant challenge.

With technology advancements and shifting requirements, infrastructure complexity increases, making it difficult to optimize investments and deploy new solutions effectively. This complexity often reveals a skills gap within organizations, where staff skilled in operating technology may lack design, planning, and deployment expertise. To bridge this gap and ensure project success, organizations turn to external expertise.

**You can achieve greater optimization by leveraging the economies of scale** and drawing on Hitachi Vantara Global Services' experience working with countless IT teams in companies across all industries.

We offer specialized IT infrastructure consulting, integration, and operations knowledge to help businesses navigate complex challenges and make informed decisions. By outsourcing your IT challenges to us, **your staff can focus on activities that increase efficiency, higher productivity, and better outcomes.**

Each solution is tailored to meet your unique requirements and objectives. **Our services maximize the value of your technology investments** through optimized implementation, integration, and strategic use of products and solutions.



## Agility is Key: Organizations Must Be Ready for Emerging Opportunities

The rise in complexity and the fast pace of change have brought new IT challenges. From planning and executing simple changes to major digital transformation, knowing where to begin is sometimes challenging.

Our service professionals offer a wealth of expertise, invaluable advice, extensive experience, specialized knowledge, industry best practices, and advanced IT infrastructure technology skills.

### But what does that mean for you?

We can help you deploy, redeploy, or redefine your technology for a new environment in a way that prioritizes optimization and knowledge transfer, builds on best practices, and supports responsive outcomes. Our seasoned service professionals can reinforce your team's efforts to maximize your investments and mitigate weaknesses and threats within your digital infrastructure, improving your ability to seize emerging opportunities.



*Hitachi Content Platform provides the stability of an enterprise-level storage platform, as well as excellent data protection and compliance capabilities.*

*Hitachi Vantara's Professional Services team provided vital support in setting up this platform and getting the project online quickly.*

**Hua Qi, Senior Engineer**

Guizhou Radio & TV University Network Center

## **Create a Culture That Optimizes Your Infrastructure Value with Hitachi Vantara Professional Services.**

Focusing on an agile, flexible, and efficient digital infrastructure is more critical than ever. Hitachi Vantara Professional Services provides faster deployment, tighter integration, and better use of your existing investments to improve business processes, speed change, and increase revenue and profitability.

Recent transformational changes and everyday business challenges demand flexible service professionals with wide-ranging industry, technology, and business process experience. Hitachi Vantara Professional Services has deep expertise in our technologies, and others deployed worldwide. We also enjoy Customer Satisfaction, Net Promoter, and Customer Effort Scores that are higher than the industry average.



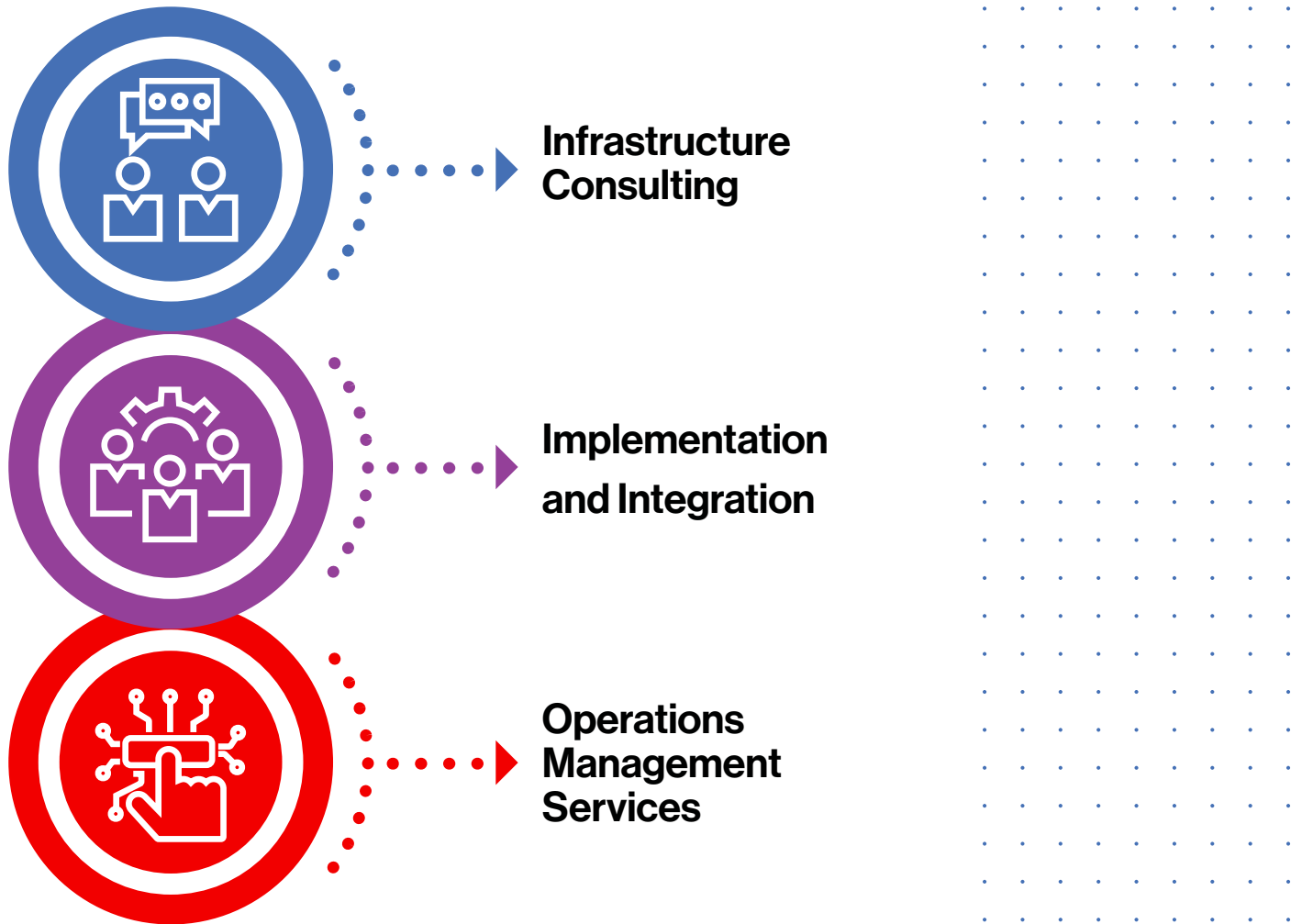
# Professional Services: Speed Time-to-Production, Maximize Value, Minimize Risk.

Our Professional Services focus on leveraging expertise, cutting-edge tools, and refined methodologies to quickly adapt IT infrastructures to increase agility, resilience, and cost-effectiveness. We specialize in adapting and optimizing infrastructure technology to suit your unique environment and facilitate the transfer of knowledge and skills to your team, empowering them to maintain ongoing optimization efforts.

**Our Professional Services portfolio covers the design, build, and operation of infrastructure and workloads in the hybrid clouds and is available in three domains:**

Hitachi's distinguished reputation and global presence provide access to diverse expertise and resources. Our clients benefit from valuable insights and best practices by tapping into our collective knowledge and experience gained from servicing a wide range of organizations across different industries and IT environments.

Our seasoned professionals have a wealth of technical expertise and hands-on experience. We offer a diverse range of skills, including consultants, solution architects, and implementation specialists. Their ability to understand your specific requirements and design tailored solutions is paramount to the success of your infrastructure projects.



# Infrastructure Consulting

Our Consulting Services are founded on aligning IT initiatives with broader business objectives. We work closely with your stakeholders to understand their goals, challenges, and priorities. We ensure that every recommendation is strategically aligned to drive tangible business outcomes.

Our team of professionals brings a wealth of experience and expertise to every engagement. From certified solution architects to IT infrastructure consultants, they have the talent and knowledge to navigate even the most complex IT landscapes. Our consultants often serve as trusted advisors, guiding organizations through every stage of their IT journey with confidence and clarity.

Understanding that every organization has unique challenges and opportunities, our Consulting Services are highly customizable and tailored to meet your environment's needs and requirements. Whether optimizing existing infrastructure, designing a new solution, or planning for future growth, we ensure that our recommendations perfectly align with your organization's objectives.

The IT landscape constantly evolves, with new technologies, trends, and challenges regularly emerging. Our Consulting Services are designed to adapt and evolve alongside these changes to keep our clients at the forefront of innovation. We employ a continuous improvement mindset, constantly seeking new opportunities to enhance efficiency, performance, and value.

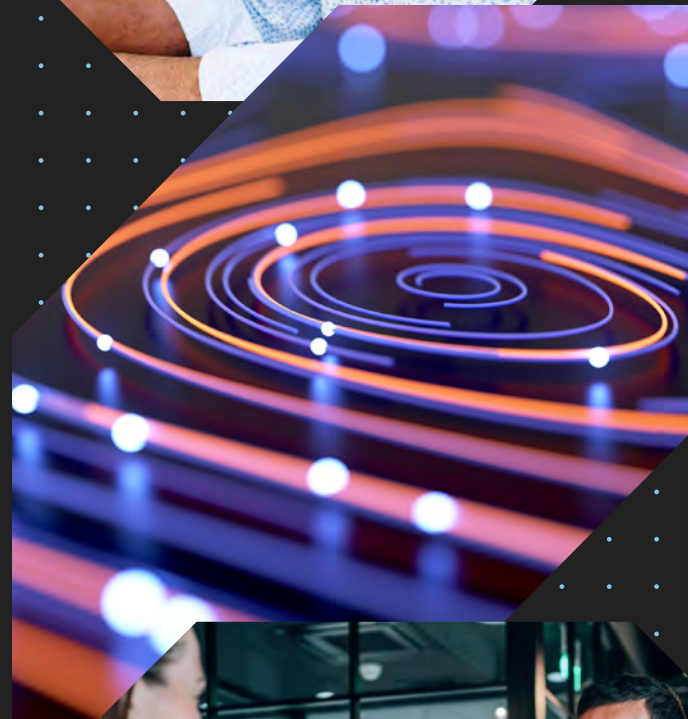
## Consulting Services include:

**Hitachi Expert Consulting Services:** Efficient and flexible mobilization expands your IT staff to ensure strategic planning and successful project execution, such as implementation, migration, and optimization.

**Transformation Planning and Design:** Customized transformation roadmaps modernize infrastructure and streamline IT operations by assessing people, processes, and technology.

**Storage Assessment Service:** Gain insights, optimize efficiency, and enable flawless performance for peak operational reliability of Hitachi Storage while avoiding costly bottlenecks.

**Infrastructure Audit Service:** Enhance IT infrastructure with expert insights, proactive issue resolution, and strategic optimization for improved efficiency and cost savings.





# Implementation and Integration Services

Hitachi Vantara implementation and Integration services embrace a strategic methodology, precise execution, and unwavering support so organizations can unlock the maximum returns on their investments.

Our offerings transcend hardware and software integration, encompassing professional expertise in designing, building, and operating infrastructure and workloads across private and public clouds.

We also facilitate the transfer of essential skills to empower your IT staff to excel in administration and operations. Whether opting for onsite expertise or centralized delivery for cost-effectiveness, our solutions cater to diverse needs and preferences, ensuring optimal outcomes for your organization.

By engaging in Implementation and Integration Services, organizations can unlock the full potential of their technology investments, driving efficiency, agility, and innovation.

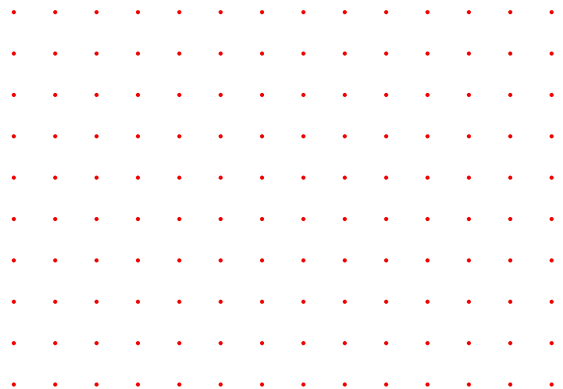
## Implementation and Integration Services Include:

**Storage Starter Pack:** Fast-track storage deployment with a solid configuration and critical knowledge transfer for streamlined storage operations.

**Storage Implementation Service:** Maximize your investment with expert integration, optimal performance, increased scalability, and data management for Hitachi Storage.

**SAN Implementation Service:** Expertly deploy a resilient and tailored SAN solution through careful planning, proper configuration, and rigorous testing.

**Data Migration Services:** We help you discover, strategize, and execute the perfect migration plan using proven methodologies and smart workflows.



# Operations Management

Managing and safeguarding critical data while ensuring seamless performance is paramount in the ever-evolving landscape of IT operations. Hitachi Vantara's Operations Management Services offer a comprehensive suite of solutions to address these challenges, enabling organizations to achieve operational excellence and data resilience.

IT often allocates up to 80% of the budget to maintaining and operating existing systems. Yet, IT personnel are expected to continuously adapt to the dynamic landscape of business demands by pioneering innovative IT services.

By outsourcing labor-intensive routine administrative tasks to a reliable service provider, your IT team gains the bandwidth to concentrate on strategic initiatives such as fortifying cybersecurity measures or spearheading novel IT services tailored to evolving business requirements.

This redirection of focus results in increased innovation, efficiencies, and a competitive edge in the market. It also enhances IT agility in responding to ongoing business fluctuations.

Hitachi Vantara Global Services has both the experience and the right-sized solution for you.

## Operations Services Include:

**Operations Residence:** Expert augmentation bridges talent shortages and skill gaps, ensuring smooth IT operations, including storage administration and backup expertise.

**Backup & Recovery Operational Services:** Let us handle your backup and recovery needs. We ensure seamless operations, compliance, and robust disaster recovery options, all backed by reliable SLAs.

By entrusting us with your day-to-day backup operations, your team can focus on core business activities while we manage data protection intricacies, backup scheduling, providing round-the-clock monitoring and alert management with timely issue resolution to minimize downtime. Additionally, we assist in meeting industry-specific compliance standards, offer operational support, and can modernize your backup and recovery solution if desired, while staying abreast of the latest backup technologies and integrating advanced security features like ransomware protection. Leveraging our disaster recovery planning expertise and hybrid cloud capabilities, we ensure seamless integration with your infrastructure for scalability and robust disaster recovery options, all backed by reliable Service Level Agreements (SLAs).





## Hitachi Vantara Professional Services: Get the Most from Your Technology Opportunities

Hitachi Vantara Professional Services adds value to any new technology purchase or existing technology in your digital infrastructure. Starter Packs, Migration and Implementation Services, and end-to-end infrastructure evaluations give you the right help at the right time for your schedule and budget. If your staff lacks specific expertise, you're not sure how to make the most of your infrastructure, or you want to evaluate where you are relative to the competition, we will help you to take manageable steps that address your technology needs, increase your business opportunities, and strengthen your service to customers.

### What if you could...

- Strategically apply digital infrastructure experience as needed to utilize technology fully, limit business risk during optimization, and enjoy the results of industry best practices.
- Identify opportunities for individual or systemwide digital infrastructure improvements to fix weaknesses in everyday processes and data threats.
- Optimize with services that work with your business needs and service budget.
- Implement new technology successfully and seamlessly to increase infrastructure utilization.
- Know that your business technology is ready to address today's new challenges.

### You can.

We're ready to help you maximize the value of your digital infrastructure investments. To learn more about the Hitachi Vantara Professional Services we offer in your area.

Please visit →

### About Hitachi Vantara

Hitachi Vantara is transforming the way data fuels innovation. A wholly owned subsidiary of Hitachi, Ltd., we're the data foundation the world's leading innovators rely on. Through data storage, infrastructure systems, cloud management and digital expertise, we build the foundation for sustainable business growth.



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